

SOUTHWEST MICHIGAN PTAC PRESENTS COFFEE & CONTRACTING

MONTHLY: EVERY 2ND & 4TH WEDNESDAY, FROM 9 - 9:30 AM.

**AN OPPORTUNITY TO VIRTUALLY NETWORK WITH GOVERNMENT
BUYERS, PRIME CONTRACTORS, LEARN CONTRACTING TIPS.**

- **GUEST SPEAKERS**
- **WHAT'S NEW?**
- **RESOURCE PARTNERS**
- **NETWORKING**



Register here:

???? – Link when ready - ??????

Pre-registration is required.

Have a cup of coffee from the comfort of your office while networking online.



Wednesday, December 8, 2021, from 9 – 9:30 am
Featured Speaker: Small Business Administration
How to Become a Small Business Subcontractor

Are you interested in learning about how to become a small business subcontractor? If so, please join us to discuss topics such as: The benefits of subcontracting, why subcontractors are needed, understanding subcontracting terms, understanding FAR regulations for subcontractors, and understanding subcontracting opportunities/risks.

Our presenter will be Gabrielle Coner, a Business Opportunity Specialist with the U.S. Small Business Administration (SBA), based out of Detroit.

Subcontractors do not work directly with the government, but instead work for other contractors. Some government contracts require large companies to subcontract with a small business. This creates more opportunities for small businesses to get involved in federal contracting. Learn today how you can become a Federal Government Small Business Subcontractor.



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