



DO YOU WANT TO SELL TO THE GOVERNMENT? CONTACT YOUR PTAC!



ABOUT PTAC

The mission of the Procurement Technical Assistance Center (PTAC) is to enhance the national defense and economic development of the State of Michigan by helping area businesses secure local, state, and federal contracts.



SERVICES & TRAINING

The PTAC staff are trained contracting specialists and will help your company obtain the most current and relevant information available. The PTAC will provide insight into the research process and coach you in the use of information obtained.



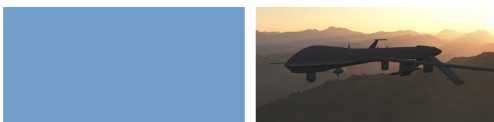
Assistance with the following:

- Individualized business counseling
- Support with bid proposals
- Information on all government levels: local, state, and federal.
- Identification of bid opportunities
- Registrations & certifications
- Training events
- Networking/matchmaking events
- Federal Acquisition Regulations
- Procurement award history



LOCATE YOUR PTAC

PTAC is a regionally-designated program. Please refer to the map on the back to locate your PTAC office.



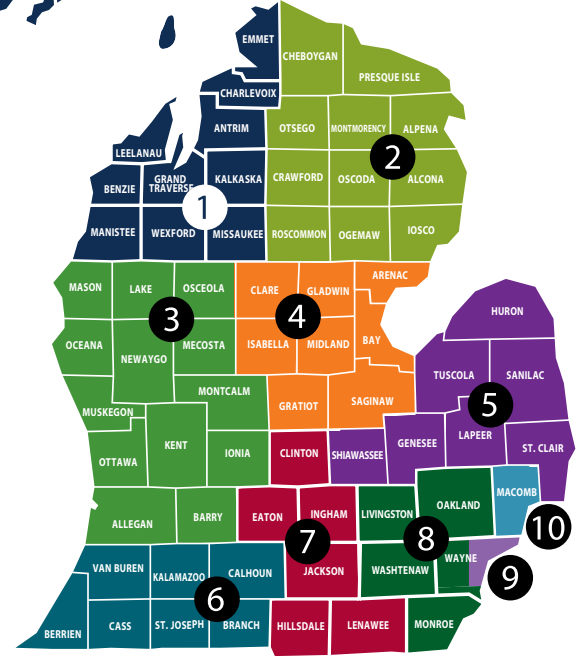
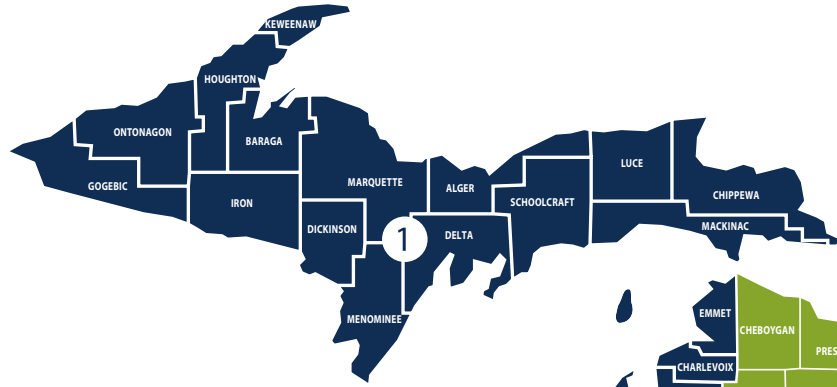
www.ptacsofmichigan.org

To contact a PTAC outside of Michigan, please visit: www.aptac-us.org/contracting-assistance/



PTACs of MICHIGAN, INC.

Your first step to government contracting... and more!



**1. (A) Northwest Michigan PTAC—
Upper Peninsula Satellite Office
Don Makowski**

LeAnne Kachmarsky

2950 College Avenue
Escanaba, MI 49829

906.789.0558, ext. 1311 Don

(906) 273-1661 LeAnne

Email: donmakowski@networksnorthwest.org
LeAnne.Kachmarsky@
networksnorthwest.org

**(B) Northwest Michigan PTAC
Cathy Fairbanks, Deb Donovan
& Suzanne Hartnett**

600 E. Front Street, Ste. 104
Traverse City, MI 49686

231.929.5036 Cathy

231.929.5076 Deb

231-929-5068 Suzanne

231.922.3737 fax

Email: cathy.fairbanks@networksnorthwest.org
deb.donovan@networksnorthwest.org
suzanne.hartnett@networksnorthwest.org

2. N.E. Michigan Consortium

Tammy Moore, Cassie Rogers & Sue Fitzpatrick

P.O. Box 711

Onaway, MI 49765

989.733.8540

989.733.8069 fax

Email: mooret@nemcworks.org
rogersc@nemcworks.org
fitzpatrick@nemcworks.org

3. Muskegon Area First PTAC

**Pamela Vanderlaan-Poort, Shelia Polacco
& Sheila Kreason**

380 West Western Avenue, Ste. 202
Muskegon, MI 49440

231.722.7700 Pamela

231.724.3187 Shelia

231.286.6391 Sheila

231.728.7251 fax

Email: ppoort@muskegonareafirst.org
spolacco@muskegonareafirst.org
skreason@muskegonareafirst.org

4. Saginaw Future Inc.

Delena Spates-Allen & Cassandra Miller

515 North Washington, Ste. 300
Saginaw, MI 48607

989.754.8222 x232 Delena

989.717.4045 Cassandra

989.754.1715 fax

Email: dsallen@saginawfuture.com
cmiller@saginawfuture.com

**5. Flint & Genesee Chamber of Commerce
Jasmine McKenney, Maureen Miller,
Ashley Sanders & Medina McQueen**
519 S. Saginaw Street, Ste. 200
Flint, MI 48502

810.600.4066 Jasmine

810.600.4075 Maureen

810.600.1437 Ashley

810.600.1438 Medina

810.600.1461 fax

Email: jmckenney@flintandgenesee.org
mmiller@flintandgenesee.org
asanders@flintandgenesee.org
mmcqueen@flintandgenesee.org

**6. SW Michigan Procurement
Technical Assistance Center
Jan Campbell, Kim Bourner &
Stephanie Bourne**

222 S. Westnedge Ave.

Kalamazoo, MI 49007

269.385.0470 Jan

269.385.0472 Kim

269.385.0468 Stephanie

Email: campbell@upjohn.org
bourner@upjohn.org
bourne@upjohn.org

**7. PTAC of South Central Michigan
(A) Lansing Area Satellite Office
Kim Langenberg & Lori Wood**

500 E. Michigan Avenue, Suite 200
Lansing, MI 48912

517-782-8269

517.853.6445

517.575.5350 Fax

Email: klangerberg@lansingchamber.org

**(B) PTAC of South Central Michigan
Kim Langenberg & Lori Wood**

One Jackson Square, Ste. 1100
Jackson, MI 49201

517-782-8269

517.788.4680

517.782.0061 fax

Email: klangerberg@enterprisegroup.org

**8. Schoolcraft College PTAC
Jann Deane, Kara Bolsenga,
Delphine Abraham, Shannon Wilson
& Haneen Wraikat**

18600 Haggerty Road

Livonia, MI 48152

734.462.4438

734.462.4673 fax

Email: ptac@schoolcraft.edu

**9. Wayne State University
Abby L. Cheatham & Michael Kelly**

5057 Woodward Avenue, Suite 3101
Detroit, MI 48202

313.577.0132 Abby

313.577.6581 Michael

313.577.4354 fax

Email: a.l.cheatham@wayne.edu
michael.kelly9@wayne.edu

**10. Macomb Regional PTAC
Beth Cryderman-Moss, Kathleen Stockman,
Dorine Vanderzyppe, Anthony Cook &
Carrie Gill**

7900 Tank Avenue

Warren, MI 48092

586.498.4122

586.498.4165 fax

Email: cryderman-mossb@macomb.edu
stockmank@macomb.edu
vanderzyppe@macomb.edu
cooka65@macomb.edu
gillc25@macomb.edu