



Selling to the State of Michigan

February 19, 2010

9:30 am – 12:30 pm

The State of Michigan has a portfolio of over 1,000 multi-year contracts worth billions of dollars.



Sign Up Today!

The event is free, but seating is limited. Registration is required.

Location:

Eastern Michigan University—
Brighton
2250 Genoa Business Park
Drive, Suite 120
Brighton, MI 48114

All Buy Michigan First, PTAC and MI-SBTDC programs are extended to the public on a non-discriminatory basis. Persons requiring accommodations to attend and participate in this meeting, as required by the Americans with Disabilities Act should call (517-373-0230) (voice) or through the Michigan Relay Center at 1-800-649-3777 (TDD) at least four business days in advance.

- **Opening remarks by Representative Bill Rogers**
- **“Contracting 101”** with the State of Michigan – Teaches vendors how to bid on State projects, & how to access free State resources.
- **Elements of a Quality Proposal** with the State of Michigan - Teaches vendors the expectations of State bid proposals.
- **Services for Vendors from PTACs of Michigan** – Procurement Technical Assistance Centers provide bid matching service, bid response assistance, research, & more
- **Services for Vendors from MI-SBTDCs** - Small Business & Technology Development Centers provide business & marketing plan assistance, financial & organizational assessments & more. The SBTDC program is partially funded by the U.S. Small Business Administration.

Buy Michigan First provides an outstanding opportunity for small businesses and under-represented vendor groups to learn about selling to the State of Michigan.

Registration Information:

Register at <http://ptacofsc.ecenterdirect.com> or call 734-462-4438

Registration check in begins at 9 am at the event.

